

SAGE MAS 500



CUSTOMER SUCCESS STORY

CUSTOMER

Cemstone Products Company

INDUSTRY

Concrete supplier

LOCATION

Mendota Heights, Minnesota

Number of Locations

45

Number of Employees

900

SYSTEM

Sage MAS 500

Modules in Operation

- Customizer
- General Ledger
- Accounts Payable
- Accounts Receivable
- Cash Management
- Inventory Management
- Crystal Reports®
- FAS Asset Accounting
- Sales Order
- Sage CRM SalesLogix Sales
- Inventory Replenishment
- Purchase Order
- Warehouse Management
- Advanced Kitting
- Alerts

Cemstone Gets Concrete Results With Sage MAS 500

Cemstone likes to say it's a company that "ROCs"—an acronym using the first letters of reliable, on-time, and consistent. Since 1927, when sand was still dug by hand and sold by the bushel, Cemstone has supplied concrete and other construction materials to the Midwest under management of the Becken family.

Today Cemstone's fleet includes more than 400 concrete mixer trucks pouring everything from residential driveways to high-profile commercial projects. The company has diversified into aggregates, blocks, insulated concrete forms and contractor supplies, often through acquisitions. It made industry history recently with the introduction of DURA-CRETE®, a concrete product and installation system that is backed by warranty.

Old System Blocks Progress

Six years ago, Cemstone was only half its current size. Seeing expansion on the horizon, the executive team recognized the need for a full-fledged accounting system. Its existing package was designed for much



smaller organizations, and was not Y2K compliant. Neither was it based on SQL server technology. The replacement would have to be very flexible, especially in general ledger functions, handle diverse divisions and operations, and be scalable enough to accommodate exponential growth.

Rock Solid Financial System

Sage MAS 500 ERP gave Cemstone the rock-solid financials it needed. The system automates invoicing, cash receipts, general ledger, accounts payables and financials company-wide, and also performs sales order, manufacturing, and inventory management across multiple warehouses for many of its divisions.

CHALLENGE

Upgrade to a more robust accounting solution that features flexibility, scalability, and maximum functionality to manage the diverse divisions of a rapidly expanding company.

SOLUTION

Sage MAS 500 financial and distribution modules.

RESULTS

Streamlined automation from A to Z; increased efficiency; increased accuracy; instant analysis for strategic planning; flexible pricing and billing; improved sales management; enhanced quality control.



Your business in mind.

